In 1967, Lyndon Johnson was our president; Martin Luther King, Jr. was leading a peaceful fight against racial injustice; race riots and footage from Vietnam screamed from living room TV sets, as silent or screaming protesters marched in the streets; Jimi Hendrix, Aretha Franklin and the Doors’ music flooded the airwaves; Elvis married Priscilla; Thurgood Marshall was sworn in as our country’s first black justice of the Supreme Court; and Carl Stokes became the first African-American to be elected mayor of a major U.S. city.

It was a time when issues of inequality and inequity were playing out across the nation, and, in Cleveland, Ohio, an anonymous donor and Robert Coplan (a Benesch Friedlander Coplan & Aronoff LLP law firm founder) took notice.

Together, in 1967 they founded Cleveland Scholarship Programs (known today as College Now Greater Cleveland) when they realized that it would take more than just money to help students from low-income backgrounds, especially those who would be first-generation students, enroll in postsecondary programs. It would take creating a culture of “college knowledge” in school buildings and among students and families, which they found was most successfully achieved by physically placing a college and financial aid access advisor within schools.

Prior to College Now’s founding, this practice was unheard of, making College Now the first organization of its kind in the country. Over the past 50 years, College Now has grown to be the largest college access organization in Ohio and remains one of the largest in the nation, serving as a leadership model for college access organizations across the country.

Since that pivotal year of 1967, our work has expanded in ways in which our founders could not have envisioned. We have broadened our work to include students as young as 11 and adults as old as 64. We have grown to serve students in nearly 185 schools and community locations across Northeast Ohio, reaching 27,000 individuals in the 2016-2017 academic year alone. Since our founding, we have awarded $71 million in scholarships to Greater Cleveland students.

But our work isn’t done.

Despite College Now’s progress in the last 50 years, issues of inequity and inequality in education continue to plague our country and our community. People born into economic disadvantage still face seemingly insurmountable challenges, such as high tuition costs and low social capital as they plan their postsecondary journeys – and with Ohio’s statewide attainment goal of 65 percent of Ohioans obtaining a degree, certificate or other postsecondary workforce credential by 2025, our services are more vital to our region’s success than ever.

This year’s Annual Report features not only successes of the past year, but also it highlights milestones and spotlights alumni from our first 50 years of service. We hope you will be inspired, as we are, by the impact that College Now has had on the lives of so many in our region, as well as by the personal stories of accomplishment achieved by those whom we have served.

We look forward to our next 50 years and the success they will bring as we continue to expand and innovate; it is with great excitement and renewed vigor that we move forward.

We are grateful for the support you have shown us over these past 50 years and hope you will join us as we embark on our next half-century of college and career access innovation.
Mission

College Now’s mission is to increase postsecondary educational attainment in Greater Cleveland through college and career access advising, financial aid counseling and scholarship and retention services.

Financial Stability

Operational Revenue for the Fiscal Year

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foundations</td>
<td>$4,275,256</td>
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<tr>
<td>Government Grants</td>
<td>$4,236,456</td>
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<tr>
<td>Corporations</td>
<td>$1,938,329</td>
</tr>
<tr>
<td>Fee for Service</td>
<td>$998,122</td>
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<tr>
<td>Special Events</td>
<td>$610,537</td>
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<tr>
<td>Individuals and Organizations</td>
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</tr>
</tbody>
</table>

Total: $12,546,810

Operational Expenses for the Fiscal Year

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advising and Counseling Services</td>
<td>$6,680,193</td>
</tr>
<tr>
<td>Scholarship Awards</td>
<td>$3,796,579</td>
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<tr>
<td>Scholarship and Retention Services</td>
<td>$1,033,513</td>
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<tr>
<td>Fundraising</td>
<td>$549,514</td>
</tr>
<tr>
<td>General Administration</td>
<td>$459,088</td>
</tr>
</tbody>
</table>

Total: $12,518,887

College Now at a Glance

2016-2017 Academic Year

27,000
Number of individuals served by College Now

$3.8 Million
Total amount of College Now scholarships awarded

$71 Million
Scholarship dollars awarded to Greater Cleveland students since inception

$160 Million
Amount of financial aid the more than 10,000 current college students served by College Now have received

$70,000
A $500 investment in College Now advising services results in an average of $70,000 in financial aid awarded per student over four years of college

1,700
High school graduates and adult learners who received College Now scholarships

$2,000
Average College Now renewable scholarship award

4 Stars
Highest ranking awarded by Charity Navigator, the nation’s largest independent charity evaluator

93%
First- to second-year average retention rate among College Now scholarship recipients, compared to the national average of 73% for similar students from low-income backgrounds

185
Venues in Northeast Ohio where College Now provides services

1,100
Number of community members from over 400 companies volunteering as mentors for College Now scholarship recipients

$81 Million
Total estimated amount saved by 938 individuals who received College Now’s student loan restructuring services over the last four years

69%
Average graduation rate for College Now scholarship recipients, compared to the national average of 18% for similar students from low-income backgrounds
As College Now celebrates 50 years of service, we can’t help but marvel at how far we have come since our humble beginnings. We are sincerely grateful for the generous foundations and individuals who have donated their time and money to our organization over the past 50 years.

In 1967, six forward-thinking foundations donated $16,150 to College Now; that is equivalent to $118,000 in today’s dollars. This funding helped launch the pioneering work of helping Cleveland students gain access to college.

The earliest foundation funders of record are:

- The Cleveland Foundation (1969): $1,375 (equals $9,340 today)
- Shirley & Robert C. Coplan Family Fund (1967): $1,500 (equals $11,000 today)
- The Benjamin S. Gerson Family Foundation (1967): $250 (equals $1,800 today)
- The George Gund Foundation (1967): $7,500 (equals $55,000 today)
- The Hankins Foundation (1967): $2,500 (equals $18,000 today)
- Martha Holden Jennings Foundation (1971): $10,000 (equals $61,940 today)
- The John Huntington Fund for Education (1971): $25,000 (equals $154,852 today)
- Kate Ireland Foundation (1967): $2,400 (equals $17,500 today)
- The Perkins Charitable Foundation (1967): $2,000 (equals $14,600 today)

We commend and thank these funders for their faith in our fledgling program and for their ongoing generosity, leadership and tenacity; during the last 50 years, these nine philanthropic organizations have contributed an astonishing combined total of more than $44 million.

It is also the time that individuals have invested in College Now that has contributed to our success. Nearly two decades ago, Patrick Mullin encouraged a colleague at Deloitte to join the Board of Directors of College Now. After joining, that colleague was temporarily transferred to Hong Kong and asked Pat to hold his place on the Board. Pat agreed to step in to the role for a few years until his colleague’s return.

That was 15 years ago.

As one of College Now’s longest-standing Board members, Pat’s deep involvement has spanned some of the organization’s most formative years. In 2010, he assumed the role of Board Chair and was instrumental in hiring our current Chief Executive Officer, Lee Friedman, and developing the Board of Directors into the robust group of more than 50 individuals that it is today.

“I have been involved with many nonprofits,” Pat said, “and College Now has the best mission in town. Education changes lives, and College Now changes the lives of those who cannot pay for an education themselves.”

Recognizing Pat’s commitment to College Now’s mission and Cleveland’s education community, he was selected as the inaugural honoree at College Now’s annual Invest in Success event in 2013. In 2014, College Now honored another long-standing supporter, Dr. Jeanette Grasselli Brown, at our second Invest in Success event. Jenny spent eight years on College Now’s Board, including five as Board Chair. During her tenure on the Board, Jenny said she was constantly impressed by College Now’s advisors and their impact on Cleveland’s youth.

“My time with College Now was truly a rewarding effort,” Jenny said. “I saw eager young people launched on the realization of the American Dream. It takes providing the opportunity, believing in them and continuing to support them to change their lives.”
Third Bag Lady Luncheon Is Enormous Success

College Now hosted our third Bag Lady Luncheon this fall, made possible by presenting sponsor KeyBank. The event kicked off the year’s 50th Anniversary celebration and was held on Friday, October 6, 2017 at the Cleveland Convention Center. Drawing the largest crowd to date, nearly 900 guests bid on over 500 new and gently-used designer handbags.

At the conclusion of the Bag Lady Luncheon in 2015, the Bag Lady team, led by tri-chairs Rita Andolsen, Micki Byrnes and Trina Evans, as well as co-founders and honorary chairs Judi Embrescia and Sally Stewart, was quick to start preparing for 2017’s event. Bag collection, creation of the Bag Lady Host Committee and overall event planning got underway before 2015 had even ended!

On October 6, guests checked in and proceeded into the immaculately designed auction room, which resembled a department store. They admired handbags and accessories from designers such as Kate Spade, Gucci, Prada and Versace, among others. New to the auction room this year were special displays featuring local designers and vendors, including Dagne Dover, FOUNT and California Closets – who created a beautiful closet on-site to hold our large collection of Coach handbags.

Cognizant that not everyone in the room would be interested in handbags, the Bag Lady team made sure that items were available to appeal to all interests. Along with handbags and accessories, attendees could bid on men’s items, such as ties and wallets, as well as unique and special experiences, such as tickets for the Cleveland Cavaliers and United Airlines.

The luncheon, emceed by College Now Board Member and WKYC anchor Russ Mitchell, featured keynote speaker Dee Haslam, owner of the Cleveland Browns, partner of Pilot Corporation and CEO of RIVR Media Companies. Dee spoke about the importance of education in the Cleveland community, sharing anecdotes of her own interactions with individuals who have benefitted from access to education.

In another fun addition to the event, auctioneer Mark Schroeder took the stage during the luncheon to auction off first-class United Airlines tickets and dress circle seats for Hamilton. He also orchestrated a fund-the-need paddle raise to close out the luncheon, where attendees generously donated $105,580.

In the most successful Bag Lady Luncheon yet, College Now netted approximately $470,000 to fund the College Now Mentoring Program. Under the leadership of co-chairs Suzanne Aral-Boutros and Trina Evans, the team has already started planning for 2019’s luncheon. The 2017 Bag Lady Luncheon was an amazing way to kick off College Now’s 50th Anniversary celebrations, and we are excited for 2019’s event.

The Cleveland Scholarship Program (CSP) is incorporated by Robert Coplan and an anonymous donor.

CSP has served a cumulative total of 1,000 students.

CSP begins providing services to suburban Cleveland schools in addition to CMSD and parochial schools within the City of Cleveland.
1977
CSP serves 9,600 students and becomes the largest youth-serving agency of its type in the country.

1983
CSP launches college and career services in the community to provide services to those not served by CSP in-school advising services.

1990
CSP alum Michael R. White elected Mayor of the City of Cleveland.
College Now’s Adult Programs and Services Provided Motivated Mother with Tools to Return to College

A high school graduate with vocational training, Bernadette Robinson knew as an adult she wanted to return to school to earn her degree and advance her career. However, she didn’t know how to plan for her academic future – and, with a family and children, she thought going back to school would prove to be a challenge. A professor at Cuyahoga Community College connected her with College Now, where an Adult Programs advisor helped Bernadette develop her postsecondary plan and, with financial assistance through College Now’s Adult Learner Scholarship, earn her bachelor’s degree from the University of Akron.

College Now’s work with adult learners and non-traditional students began in 1991 when the Cleveland Foundation awarded College Now a $100,000 grant from the Jane D. White Fund No. 2 to establish the Adult Student Counseling Program. Recognizing that adult students face the same financial barriers as traditional high school students – and, often, struggle even more as they attempt to fit postsecondary education into their family lives, work schedules and budgets – College Now offered adults over 25 the same college selection and financial aid counseling services that were offered to traditional high school students.

In that first year, nearly 175 individuals applied for the non-traditional student scholarship, and College Now awarded 33 $1,000 scholarships. Pleased by the program’s success, College Now raised funds to continue the scholarship program. Since 1994, over $4 million has been awarded from the Jane D. White Fund to provide scholarships to about 775 adults, and the historical average graduation rate of these students is an impressive 73 percent. College Now also offers an Adult Learner Scholarship for students 19 and older who have interrupted their education for one year or more. The Adult Programs and Services team has grown as well, to a team of five advisors and one AmeriCorps member, and offers adults and non-traditional students college access and career advising, financial aid counseling, scholarship services and student loan debt counseling.

As of January 1, 2018, 1,160 individuals who received student loan restructuring services are on track to save over $100 million. Moreover, since 1994, College Now has awarded over $8.3 million in scholarships to adult learners.

After earning her degree, Bernadette worked in higher education and never forgot the impact that College Now had on her education and career. When she learned of an opportunity to work at College Now in 2013, she jumped at the chance. She says her own initial lack of understanding of the importance of education drives her to make sure other adult students do not miss out on that same knowledge.

“College Now and education built a self-confidence in me,” Bernadette said of returning to school and receiving the Adult Learner Scholarship. Her tenure with College Now is the longest she has ever been at one job, and she doesn’t see her path changing any time soon. “I want to keep spreading this message,” Bernadette concluded.
Gregory Moore, a senior honor student at Glenville High School in 1972, was the first in his family to come close to high school graduation and the first to think about college. Not understanding the process, Greg figured he was going to graduate from high school and apply to college that summer. When his friends started receiving their college acceptance letters in the spring, he realized he had made a mistake and rushed to the guidance counselor in a panic. When the counselor was too busy to help, Greg turned to the only available person in the office, a College Now advisor in her second year on the job named Carolyn Beeler. Despite it being late in the year, Carolyn agreed to help Greg find a way to get into college for the upcoming fall semester. They completed his confidential financial statement, and Carolyn reached out to the associate director of admissions at Ohio Wesleyan University, asking him to give Greg a chance. After visiting Ohio Wesleyan’s campus that weekend, Greg and Carolyn filled out the application, and he was accepted into the university in late May.

“The rest,” Greg said, “is history.”

It was at Ohio Wesleyan that Greg discovered his love for journalism. Greg graduated from Ohio Wesleyan in 1976 with his bachelor’s degree in journalism and political science, and from there embarked on an illustrious journalism career that included 16 years at the Boston Globe, where he served as the Managing Editor from 1994-2002, and 14 years as the Editor of the Denver Post, during which time the newspaper won four Pulitzer Prizes.

Greg never forgot Carolyn Beeler and spent many years attempting to reconnect with her. Carolyn spent 26 years as an advisor, a tenure that saw the desegregation of the Cleveland Metropolitan School District, the expansion of College Now services into the suburbs and the introduction of College Now’s work with adults and non-traditional students.

Serendipitously, Greg was reunited with Carolyn, then a counselor at Beachwood High School, nearly 40 years after he received College Now services at Glenville. When he was inducted into the Ohio Foundation of Independent College’s Hall of Excellence in 2015, he invited Carolyn and her husband, as well as the associate director of admissions at Ohio Wesleyan, to attend the event where he acknowledged them as the two people responsible for his success.

“College Now connects someone like Mrs. Beeler with a kid like me, from the projects of Cleveland, and gives them a real chance to get a leg up,” Greg said of College Now’s impact, adding, “They understand that having access to college can change the course of anyone’s life.”
CSP begins offering college access advising and scholarships to adult students.

The college access model CSP created is now replicated in 16 cities.

CSP and eight partner organizations incorporate the National College Access Network (NCAN) in Cleveland.
CSP begins its STEP UP program with 35 first-graders in East Cleveland. The program follows them through high school graduation and provides college scholarships.

2003

CSP receives its first Federal GEAR UP grant to support CMSD’s Wilbur Wright Middle School.

2001

CSP has served a cumulative total of 100,000 students.

2000

CSP begins its STEP UP program with 35 first-graders in East Cleveland. The program follows them through high school graduation and provides college scholarships.
College Now Mentoring Program Emphasizes the Power of Connections

In 2011, College Now recognized that just as advisors provided services for students in high school, students receiving College Now scholarships often needed services in college. The College Now Mentoring Program began that year with a small cohort of students, pairing scholarship recipients with volunteer mentors from the Greater Cleveland community who provided their mentees with advice, support and guidance. The Mentoring Program now encompasses every traditional student receiving a College Now scholarship; today, there are 1,100 mentor/mentee pairs.

Students in the Mentoring Program are often first-generation college students who do not have family members or friends to turn to with their questions about college life. Mentors help their mentees with all aspects of the college journey, from where to buy books to what office to talk to about financial concerns or roommate problems, and they help them gain the social capital that many of their classmates from more prosperous families already have. Representing over 400 companies throughout Northeast Ohio, mentors bring a wide range of experiences to the program and often provide their mentees with job shadowing or internship opportunities that they otherwise may not have discovered.

While the scope of the program is impressive, the results speak to its success. As of the 2016-2017 academic year, a total of 1,537 College Now scholarship recipients have participated in the Mentoring Program, and these students have a 93 percent first- to second-year average retention rate, compared to the national average rate of 73 percent for students from similar low-income backgrounds.

Royale Nicholson is a 2013 graduate of John Hay Early College and attended New York University Shanghai. As a College Now scholarship recipient and mentee in the College Now Mentoring Program, Royale says her mentor, who frequently travelled and was accommodating of Royale’s international schedule, was a perfect match.

“I believe we can make the largest impact in students’ lives when we harness the full potential of connections and networking and teach our students to do the same,” Royale, now an AmeriCorps College Guide with College Now, said.

Chaundrea Simmons said her mentor helped her through her rocky start at Ohio University. A graduate of Glenville High School, Chaundrea had never been outside of Cleveland and found it difficult to be so far from friends and family. Luckily, she had the support of her College Now mentor behind her.

“I didn’t know my next steps,” Chaundrea said. “My mentor helped so much.”

After college and graduate school, Chaundrea was fortunate to land a job with the company where her mentor currently works. Chaundrea’s College Now mentor is now her boss – and Chaundrea is a mentor in the program herself!

Grateful for the impact College Now and the Mentoring Program had on her life, Chaundrea said, “College Now had a premonition for my life that I didn’t even have access to.”
As the educational access community in Cleveland grows and changes, support for College Now’s mission is more important than ever – and some of our strongest supporters are those who have received our services.

To keep those supportive alumni engaged, as well as retain a strong support base of young professionals who will stay involved with the organization, College Now recently developed the Emerging Leaders Association (ELA), a group of young professionals who are passionate about College Now’s mission and are looking to champion that work in the coming years.

Currently, the ELA has about 35 members who range from recent college graduates to professionals who have been in the workforce for over 20 years. The members represent a variety of organizations and companies throughout the Greater Cleveland area and bring diverse perspectives and backgrounds to the group. Approximately one-quarter are College Now alumni, meaning they received a College Now scholarship during their postsecondary studies, and almost three-quarters are mentors in College Now’s Mentoring Program.

College Now is also developing a robust Alumni Association as part of the ELA to support students who have received College Now scholarships by helping them to build social capital and continue to develop professional skills integral to successful careers. By linking the Alumni Association with the ELA, the goal is to create an opportunity for alumni and supporters of different backgrounds to come together and focus on the importance of postsecondary attainment, build professional relationships and recruit mentors. Currently, 11 ELA members serve on the Alumni Association committee.

Larissa Malcolm is a graduate of the now-closed Cleveland School of Science, a Cleveland Metropolitan School District high school. The school had a high graduation rate, and most of Larissa’s classmates continued to college. As a first-generation college student, however, Larissa faced unique challenges of embarking on her postsecondary journey without insight from family members’ or friends’ experiences. With College Now’s services and financial help, she was able to attend college and earn a degree in social work from Cleveland State University.

Larissa joined the ELA and the Alumni Association understanding the importance of alumni to College Now’s mission, having lived it herself, and she has a goal to encourage more of her classmates who received College Now services to engage with the organization. A mentor in College Now’s Mentoring Program, Larissa said that College Now alumni who received services first-hand are in a unique position to help the organization and students: “It’s important for students to have someone who understands their circumstances.”

If you are a College Now alum or are interested in joining our Emerging Leaders Association, please contact Lauren Mastracco (lmastracco@collegenowgc.org or 216.635.0173).
Alum Victor Ruiz Takes Lessons Learned to Work as Esperanza Executive Director

Victor Ruiz’s first exposure to College Now was in middle school. As part of the Scholarship in Escrow program, he earned money for college for each A, B or C that he received. Victor had a middle school College Now advisor as well, who talked about the importance of going to college and took students on college visits, exposing them early to higher education.

It wouldn’t be until his senior year that Victor again received College Now services. Working with advisors, Victor filled out college and financial aid applications and, upon his graduation from the Cleveland Metropolitan School District’s now closed-Cleveland School of Science in 1995, Victor matriculated to Baldwin Wallace University. He remained in touch with College Now’s financial aid office, which checked in on him regularly, reminding him to renew his scholarship and to make sure everything was going smoothly.

Victor graduated from Baldwin Wallace in 1999 with a degree in English and found his way back to College Now – this time, in a staff capacity. Beginning as a GEAR UP advisor, Victor rose through the organization, managing GEAR UP and other federal programs, and eventually supervising all high school and middle school programs in the organization.

In 2010, Victor moved into the role of Executive Director with Esperanza, Inc., a nonprofit dedicated to improving the academic achievement of Hispanics in Greater Cleveland by supporting students to graduate high school and promoting postsecondary educational attainment. Victor credits his time providing direct service with College Now as shaping his work and strategy with Esperanza.

“We looked at education from a systemic perspective,” Victor said. “We understand that it takes more than telling a child to go to college to get them there. You need to create a system that is in place in all aspects of the educational journey, from preschool to postsecondary, and that reaches the family.”

In the community, College Now and Esperanza are strong collaborators. Partnerships with the impACT afterschool program (a 21st Century Community Learning Center program) and the AmeriCorps program benefit both organizations, Victor noted.

As College Now moves into its next 50 years, Victor sees a place for the organization to shape the conversation about postsecondary education.

“The definition of post-high school education is changing,” Victor explained. “We need to embrace its different forms. In its first 50 years, College Now was about getting students to college. Now, it’s about helping students figure out their most meaningful path and giving them the access and guidance to pursue it.”
College Now has served a total of approximately 350,000 students since inception and awarded over $71 million in scholarships to Northeast Ohio students and adult learners.

2011
College Now launches an innovative, web-based Mentoring Program with a pilot cohort of 50 scholarship recipients.

2013
College Now starts the Student Loan Rescue program in response to the increasing student loan debt crisis.

2017
College Now has served a total of approximately 350,000 students since inception and awarded over $71 million in scholarships to Northeast Ohio students and adult learners.
Since 2009, College Now has managed a robust AmeriCorps College Guides program that allows the organization to deepen our work in high schools. AmeriCorps is a federal service program through the Corporation for National and Community Service that engages members in intensive service to meet critical community needs. With the help of the College Guides, College Now can ensure that an advisor or College Guide is present in most Cleveland Metropolitan School District (CMSD) high schools every day, and their additional help can be deployed to high schools outside of CMSD. College Guides also serve in our downtown Cleveland Resource Center, assisting the Mentoring and Adult Programs.

When College Now was approached to manage the statewide AmeriCorps College Guides program for Ohio in 2014, we seized the opportunity, recognizing the impact it would enable us to have on students in Cleveland while also promoting our best practices to other college access organizations across Ohio. Since then, College Now has partnered with program sites in Canton, Cleveland, Cincinnati, Columbus, Jefferson, Marietta, Oberlin, Youngstown and Zanesville. The program has also expanded in Cleveland to include AmeriCorps Career Coaches, who are assigned to provide additional career services at each of CMSD’s 10 career academies.

The extra assistance allows more students to be reached by College Now’s services, but it’s not just the students who are benefiting from the AmeriCorps program. Members, some of whom received AmeriCorps services themselves while in high school, see the impact just as much.

When Stephanie Born was in high school, she knew she wanted to go to college, but, as a first-generation college student, she wasn’t sure about the steps to take to get there. Luckily, she connected with Sarah Clark, the AmeriCorps College Guide serving at Brookside High School in Lorain County, who helped Stephanie with the college application and selection process. Sarah also helped Stephanie talk to her family about college and break down barriers to going away to school.

Upon her graduation from Ohio University, Stephanie knew she wanted to give students the same support she received in high school. Crediting College Now with giving her the ability to attend college, Stephanie joined AmeriCorps and chose to serve in Cincinnati’s AmeriCorps College Guides program overseen by College Now. AmeriCorps helped Stephanie realize that her passion is serving youth; she is currently a Talent Search Advisor with Cincinnati Youth Collaborative’s College Readiness & Success Programs at Shroder Paideia High School.

Also a first-generation college student, Rob Hoon, who grew up in central Ohio, struggled early in his college career. He found himself drowning in debt after his first quarter, and he had to transfer closer to home midway through his first year. After working full-time and saving enough money, Rob transferred to The Ohio State University’s main campus.

Unsure of how to proceed after graduation, Rob was introduced to the AmeriCorps College Guides program at a job fair. He was inspired by the idea of helping students who didn’t know what they were doing in the college to avoid making the same mistakes he had made.

Rob served with College Now’s AmeriCorps College Guides from 2009-2010, working in two CMSD high schools, John Marshall and South High School (South has since closed). So drawn to the work was he that he pursued a career in teaching and education, focusing on underserved populations. Rob currently serves in an administrative role in a Cincinnati school district as a case coordinator of Special Education.
College Now Donors 2017

This list reflects gifts, payments and multi-year pledges from January 1 though December 31, 2017. We have made every effort to ensure the completeness and accuracy of this report. If an error or omission has occurred, please accept our sincere apologies.

$1,000,000 AND ABOVE
The Cleveland Foundation
Ohio Department of Education
ServeOhio

$500,000-$999,999
Cuyahoga County
The John Huntington Fund for Education
Ohio Department of Higher Education
U.S. Department of Education

$250,000-$499,999
The George Gund Foundation
The Nordson Corporation Foundation
Swagelok Company

$100,000-$249,999
City of Cleveland
KeyBank
The Fred A. Lennon Charitable Trust
Pipefitters Local 120
United Way of Greater Cleveland
Jane D. White Fund No. 2

$50,000-$99,999
ACE Mentor Program of Cleveland
Barberton Community Foundation
Jack W. & Shirley Berger Endowment Fund of
the Jewish Federation of Cleveland
City of Cleveland
Cliffs Natural Resources
Coca-Cola Foundation
The Larry Doby Youth Fund
GAR Foundation
Maltz Museum of Jewish Heritage
David & Inez Myers Foundation
National College Access Network
PNC
Saint Luke’s Foundation
Fred E. Scholl Charitable Foundation
Westfield Insurance Foundation

$25,000-$49,999
Anonymous (2)
ArcelorMittal
Arconic Foundation
Cleveland Browns Foundation
The Eva L. and Joseph M. Bruening Foundation
Margaret A. Cargill Foundation
The Char & Chuck Fowler Family Foundation
Hyatt Legal Plans, Inc.
Martha Holden Jennings Foundation
Medical Mutual of Ohio
The Morshana Foundation
John P. Murphy Foundation
PwC
The Reinberger Foundation
The Sherwin-Williams Foundation
The Kelvin & Eleanor Smith Foundation
Danny Solow and Audrey Davis
The Swamy Family Foundation
Third Federal Savings & Loan Foundation
The George Garretson Wade Charitable
Trust #2
The Thomas H. White Foundation

$10,000-$24,999
The Abington Foundation
Akron Community Foundation
Anonymous
Bank of America
Benesch, Friedlander, Coplan & Aronoff LLP
Bernie Moreno Companies
Bicknell Fund
Suzanne Aral-Boutros and Akram Boutros
Richard and Doreen Cahoon
California Closets
M.E. & F.J. Callahan Foundation
Robert L. Canady
Capital One
Cavaliers Youth Fund
William and Cathy Christopher
Cleveland Beer Week, Inc.
Cleveland Clinic
The George W. Codrington Charitable Foundation
Cohen & Company
The Community Foundation of Lorain County
Harry Coulby Fund No. 2
Eaton Corporation
Judith and Thomas J. Embrescia
Lauren Rich Fine and Gary Giller
Fortney Foundation
The Giant Eagle Foundation
Nicholas Grandini
Jimmy and Dee Haslam
George M. & Pamela S. Humphrey Fund
Independence Excavating, Inc.
Patricia M., Jaclyn and Kathryn Inglis
Intown Club of Cleveland
JPMorgan Chase Foundation
Margaret A. Kennedy and Robert Paul
Stewart A. and Donna Kohl
Laborers’ International Union of
North America, Local No. 894
The Lincoln Electric Co.
The Lubrizol Corporation
Jimmy and April Malone
Elizabeth Ring & William Gwinn Mather Fund
The McGregor Foundation
The Meisel Family Foundation
The MetroHealth System
The Perkins Charitable Foundation
Preformed Line Products Co.
Peter K. Ranney
Albert and Audrey Ratner
RPM International, Inc.
Robert J. and Cynthia Schneider
Shearer’s Foods, Inc.
Kent H. Smith Charitable Trust
William M. Weiss Foundation
Milton A. & Roslyn Z. Wolf Family Foundation
Dan and Ellen Zeilman

$5,000-$9,999
Aleris International Inc.
Christopher and Tina Benavides
Business of Good Foundation
Karen J. Carcione
Cargill Incorporated
Case Western Reserve University

Centric Consulting, LLC
Cleveland Indians
Cleveland Rotary Foundation
Colleen M. Craven
Cuyahoga Community College
Dominion Foundation
Katinka Domotorffy
Dworken & Bernstein
Forest City Enterprises
Erwin and Katherine Geis Charitable Fund
David B. Goldston and Bonnie Borman
Grant Thornton LLP
Ida Haber
Harvard Business School Club of
Northeastern Ohio
Huntington National Bank
Information Security Summit
John Carroll University
Majic Family Fund
Kiwanis Foundation of Cleveland, Inc.
Toby D. Lewis
Gilbert and Carol Lowenthal
The Edward A. & Catherine L. Lozick Foundation
Toby and Melanie T. Maloney
Jack, Joseph and Morton Mandel Foundation
Megan L. Mehalko
William C. Meier Foundation
Beth E. Mooney
The Murch Foundation
Nissan of North Olmsted
The O’Neill Brothers Foundation
Parker Hannifin Corporation
Parkway Pharmacy
Mark Ross
Joseph D. and Catherine Sullivan
TEGNA Foundation
Tucker Ellis LLP
Susan M. and Bill Tyler
United Way of Greater Atlanta
Jeffrey M. and Hallie Wasserman
Anna L. Zverina

$2,500-$4,999
Anonymous
Annette Ballou
Brian C. Barren
Stephen W. Boesel
Glenn and Jeanette Grasselli Brown
Gabe and Tracy Bruno
Brent M. and Barb Buckley
Café, Halter and Griswold LLP
Jim and Mo Callam
Harry Carlson
Carreras Media Services LLC
Fiona and Brian F. Chambers
Change for Charity
Deloitte
James A. and Debra L. Deroche
DeWine Family Foundation, Inc.
Christine & Guido DiGeronimo Foundation
Dix & Eaton
Mary Donley
FirstEnergy Foundation
Fortney & Weygandt, Inc.
Harry K. Fox & Emma R. Fox Charitable Foundation

* deceased
Joyce Glickman
Haskell Fund
Kate Fortney Horne
Robert C. and Kellie J. Huxtable
J3 Clothing Co.
Catherine Kilbane
Kinzua Environmental, Inc.
KPMG
Charles and Joyce Kulik
Steven Kutnick and Jacquelyn F. Derrow
The Laub Foundation
Marketplace Events
Gaylee McCracken
Medic Management Group
Patrick S. and Amy Mullin
Norhio Plumbing, Inc.
Oswald Companies
Our Lady of the Wayside
Cheri M. Phifer
Sandra Pianalto
Julie A. and Peter E. Raskind
The Ratner Miller Shafran Foundation
Charles Rich and Sally Inglis Rich
Elizabeth Riczko
Edward Rivalsky
Lawrence M. and Sally Z. Sears
John W. and Pamela A. Spencer
Rob and Nancy Stall
Sally and Terry Stewart
Sycco Cleveland, Inc.
Andrea Thome
University of Akron
Universal Windows
Vocon Design, Inc.
The S. K. Wellman Foundation
Wells Fargo Insurance
John S. Wilson
WWJ Fox 8 Cleveland

$1,000-$2,499
Kristen Baird Adams
Stephanie and Juan Antunez
Richard and Sherry R. Aronson
William and Jane Baldwin
Banks-Baldwin Foundation
Julia Barrett
Jules and Fran Belkin
Jamiie Belkin
Virginia Benjamin and Philip Woodcock
Anne Blum
Alexandria J. Boone
Amy Brady
Christopher Brandt and Beth Sersig
Sabrina Britt
Broadview Heights Education Foundation
Denise Bugansky
Kimberly Chen
Susen Chiancone
Richard and Joanne Clark
Cleveland Consignment Shoppe
Cleveland Hillel Foundation
Sara Connor
William E. and Mary Conway
Corporate Charters
Lee and Janet Cramer
Richard and Michelle Creger
Cynthia Cromling
Robert R. & Gay C. Cull Family Foundation
J. Patrick Cunningham
Diane Downing and Tom Corrigan
Trina Evans and Ken Birch
Eileen Fisher, Inc.
Fairport Asset Management
Umberto and Maryellen Fedeli
Allen H. Ford
Ruth Fortney
Charles D. and Charlotte Fowler
Greg and Kathleen Freeh
Lee A. Friedman and Joe Gogol
David C. and Claudia Fulton
James and Carol Garanich
Barbara Ginn
Florence S. Goodman
Goodman Real Estate Services Group
Richard and *Carol Gross
Hahn Loeser + Parks LLP
Kelly Hancock
Charles and Kathie Hardin
Lilli Harris
Mary Herzak
Hirtle Callaghan & Co.
Shane Hollett
Michael J. and Jane R. Horvitz
Hyland Software, Inc.
Anita Jones
Bernard L. and Nancy Karr
Catherine O’Malley Kearney
Ernie Kellerman
Amy E. Kellogg
Kathleen Kennedy and Doug White
John J. and Karla King
Kircher Educational Services Ltd.
William and Jean Koehler
Alan and Susie Kopit
Donna Chernin Kurit
Bobby R. Larkin, Sr. Charitable Association, Inc.
Lear Promotions
Stacey A. Bell-Lynn
Anna Maloney
Paul and Dorothy Maloney
Mansour, Gavin, Gerlack & Manos Co., LPA
Holly Martens
Nancy W. McCann
Jennifer McKinley
Janet Miller
Joseph J. and Sheri Morford
John C. Morley
Yvonne Morningstar
Janice G. Murphy
Tom A. and Ann M. Nerone
John G. and Karen R. Nestor
Evelyn B. Newell
Gerald F. and Evelyn Newman
Marie Newman
Next To Me Intimate Apparel
Novagard Solutions, Inc.
Ohio Concrete Resurfacing, Inc.
Ohio Farmers Insurance
Raju N. and Lisa Patel
James R. Pierce
Lawrence and Julia Pollock
Denise Reading
Sean and Lisa Richardson
Stephen P. Robbins and Laura F. Ospanik
Todd and Shelley F. Rodman
Andrew and Lynn Rollins
Walter J. and Janice A. Romansky
Steven Rosen
Jennifer Rosenberg
Alan and Barbara Rossskamm
Rotary Club of Strongsville
Traci and Scot Rouke
Robert C. and Katharine C. Ruhl
David Ryan
SalesForce.com Foundation
Richard F. and Elizabeth A. Schiferl
Stacey Schroeder
Denise Shafer
Shiksha Daan Foundation
Melanie Shock
Linda R. Silverberg
Michael Sloe
Barbara Smith
Chann Spellman
Angie Spitalieri
Celeste Spitalieri
Sean and Laurel Stack
David and Deborah Stahler
The Helen F. Stoller and Louis Stolier Family Foundation
Swaminathan and Garg Foundation
James Szabo
Taylor Oswald
Joe and Annie Thomas
Thompson Hine LLP
Ingrid Tolentino
UBS Financial Services Inc.
United Way of Metropolitan Chicago
Deborah Vesy
Daniel P. and Molly Walsh
Elizabeth H. Warshawsky
Kittie D. Warshawsky and Timothy Tibbitts
Ronald E. and Terri Weinberg
John and Margaret Wheeler
Thomas J. and Kathleen G. Wilson
Peter and Robin F. Winokur
Alenka M. Winslett
WKYC
Megan M. Wolk
Woodward Hines Education Foundation
Mark A. Worford
Timothy and Sandy Wuliger
Jasmine Aral Yeh
Sara Zeitler
Lawrence E. and Jill Zupon
Mark and Janice Zupon

$500-$999
Thomas W. and Joann Adler
Jennifer L. and Mark J. Altsstadt
Anonymous
Ric and Kate Asbeck
ASW Global, LLC
Don Banas
Jack Belcher
Gina Beredo
Julie Betts
Linda Bickerstaff
Big Boy Restaurants International LLC
Courtney Bitonio
Martin E. and Mary Ann Bobal
Robyn Boebinger
Michael Bohinc
Tess Boutros
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<td>Sunny Nixon</td>
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<td>Cari Ross</td>
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<td>Sports &amp; Scholars</td>
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<td>Renee Csuhran</td>
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<td>Mana Delchin</td>
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<td>Detroit Drives Degrees</td>
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<td>Robert and Sarah Durham</td>
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<td>Bridget Eastep</td>
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<td>Beth Embrescia</td>
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<td>Matthew and Chastity Embrescia</td>
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<td>Jan Focke</td>
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<td>Sherri Foxman</td>
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<td>Ann Frangos</td>
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<td>Dana Furyak</td>
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<td>Patricia Gallagher</td>
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<td>Patricia Gary</td>
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<td>Samuel and Lynne Gerace</td>
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<td>Joseph A. and Christine Douglas Glick</td>
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<tr>
<td>Matthew Glickman and Susie Hwang</td>
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<tr>
<td>Adrienne Goldberg</td>
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<tr>
<td>Michael E. and Stacy Goldberg</td>
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<tr>
<td>Bernard D. and Susan Goodman</td>
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<tr>
<td>Rhonda Goss</td>
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<td>Catherine Saege-Graham</td>
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<tr>
<td>Barbara H. Gustafson</td>
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<tr>
<td>Ann Gynn</td>
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<tr>
<td>Cindy Halle</td>
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<td>John P. and Paige Hanley</td>
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<td>Stephanie Harrington</td>
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<td>Kristene Hawk</td>
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<td>Carly Hill</td>
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<td>Andrea Hogben</td>
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<td>Frank Holowach and Pam Williams</td>
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<td>Cynthia Huffman</td>
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<td>Heidi Ihlenfield</td>
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<td>Chad V. Johnson</td>
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<td>Kirch Realty LLC</td>
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<td>Katy Kleinhenz</td>
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<td>Jack and Holyn Koch</td>
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<td>Elroy D. and Dee C. Kursh</td>
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<td>William B. La Place</td>
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<td>Monica Lacks</td>
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<td>Todd W. Locke</td>
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<td>Elton Lytle and Kristin Galwood</td>
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<tr>
<td>Caitlin Magner</td>
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<td>Angela G. Mago</td>
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<td>Frank and Lisa Malone</td>
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<td>Mary Maloney</td>
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<td>Garry W. and Jane A. Marquiss</td>
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<td>Lauren H. and John Mastracco</td>
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<td>Ellen M. McCarthy</td>
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<td>Thomas and Carol McDonald</td>
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<td>Kristine McGee</td>
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<td>Amy McMaken</td>
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<td>Laura Miceli</td>
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<td>Ann Miley</td>
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<td>Pauline Moorman</td>
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<td>Marc and Amy Morgensten</td>
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<td>Warren L. and Betsi Morris</td>
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<td>Donald Morrison</td>
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<td>Randall and Christine Myeroff</td>
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<tr>
<td>NACCO Industries, Inc.</td>
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</tr>
</tbody>
</table>

* deceased
2018 Annual Report

17
Charlotte C. Burgin
Kathryn Burnett
Kathy Bytnar
Steve Campbell
Rick Campopiano
Bailey Capelle
Al Capers
Francis Casey
David and Marty Cathcart
Rorkisha Catledge
James and Michele Cermak
Bruce Chambers
Molly Cheraso
Deeun V. Chhan
June Chung
Rosemarie Cipra
Veronica Colborn
Michael and Bonnie Cole
Roslyn S. Collins
Yadira Ramos-Colon
Sarah Corrigan
Victor Courtney
Bradford Debusk
Roderick and Barbara Dibble
Jonathan Dominy
Molly A. Drake
Sarah F. Brawner Dyke
John Ebert
Vincent and Karen Eckdahl
Susan Edwards
Julie Egler
Sonja Elekthaby
Ryan Ellis
Jeffrey and Leah Epstein
Sivan Estel
Maria Estes
Robert Everden
Betsy J. Fallon
Richard J. and Judy Felber
Rachael Martinez-Finn
Laura Foglyano
Lisa G. Fortin
Jasmine Freeman
Catherine Gallagher
Jenny Lee Ganderilla
Maura Garvin
Ronald Gehring
Ritika Gju
Pamela Gill
Deborah Glosserman
William L. and Jean C. Gordon
Joan M. Garet
Sarah Griffin
Marisa Grill
Andrea Grodin
Norman and Cheryl Gutmacher
Melissa Guzman
Sarah Hall
Sally Halsey
Jason Harris
Sheldon and Nancy Hartman
Tom and Iris Harvie
Eleanor Hayes
Matthew D. Heisey
Jennifer Hennessy
Melanie Hillenbrand
Lisa Hodges
Elizabeth Honold
Maureen Horton
Norhala Houck
Rosanna Hrabnicky
Mary Hromyko
Don Isles
Julie Jacano
Lynnette Jackson
Toi Jacobs
Ricki Janis
Deanna Jarvis
Lei Jiang
Loreal Jones
Alicia Jordan
Alison Joyce
Bridget Kakos
Elizabeth Kannard and Bill Janesh
Joel H. and Nancy Kay
Miles and Nancy Kennedy
Kimberly Kenziger
Megan Kessler
Christina Klenotic
David and Wendy Kornbluth
Lynn Koster
Francine Kotarski
John Kropf
Aneta Kuzma
Emily Lauer
Gary Lewis
Stacey Love
Nataliya A. and Andrey Lozovyy
Christine Fowler-Mack
Katie Makar
Greg and Shelley Marcus
Matthew Markusic
Kathryn Marshall
Michael Martus
Annemarie Martin
Ashish Masih
Jacqueline Matthews
Quentin McCorvey
Margaret McGrath
Jeff J. and Rhonda McKissick
Vicki McMahon
Scott McMullen and Beth Scott
Jeanne Michaels
Chelsea Mikula
Rachel A. Miller
Ginger Mikar
Tracy Monroe
Cora L. Mooney
Irvin and Beryl Moore
Zoe Musgrave
Robert Nevins
Charles L. and Ann G. Newman
William and Nancy Oakley
Ryan Oprinch
Melissa Olmstead
Jaime Onk
Lydia Oppmann
Chris O’Rourke
Timothy and Barbara ORourke
Sarah Palagyi
Paul H. Pangrace
Melissa A. Parey
Elizabeth Paskin
Patricia A. Patrick
Carol Pehotsky
Shayna Pentecost
Dalton Perry
Patricia Persico
Tim K. Peters
Alexander Phipps
Karen Piccolomini
Cynthia I. Pierce
Dan Polster and Deborah Coleman
Amanda Pratt
Terrell and Angel Pruitt
Christina Puterbaugh
Gunes Raack
Maria Ramirez
Monisa Ramseur
Lissy Rand
Phillip and Ann Ranney
Shirin Rastgoufard
Myleena Reed
Janet Renner
Nicoke Rhodes
Howard and Laura Richards
Christopher Riddle and Lauren Marchaza
Kaye Ridolfi
Ruth Riley
William Ritter
Bernadette Robinson
Jo Ann Robinson
Ken and Joyce Romansky
Linda Ross
Eileen Roth
Jeffrey Rovinsky
Michelle Ruzicko
Twyla Sales
Michael Salkind and Carol Gill
Brian and Sherry Buckner-Salle
Judy Salm
Kathy Sarnowsk
Emma K. Scheer
Arthur Scherbel
Donna Schneider
Erin Schober
John Schrot
Lori Scott
Lauren Seymour
James Shapiro
Sahar Showman
Ciara Simiele
Ken Singer and Marcia Wexberg
Shaziah Singh
Angela Small
Aimee Smith
Terah Speigler
Amanda Spoores
Dean L. Sprovieri
Gina Stafford
Samantha Stahler
Joseph Stark
Michael A. Stark
Stacey Starnes
* Betty Marcus Sunshine
Karen Surikala
Kathleen Tabor
Mark Tepisch
Jay Thacker
Jessica Thiel
Kathryn Thomas
Ethan Thompson
Charles and Gretchen Tice
Benjamin Tomins

2018 Annual Report
19
IN HONOR OF

Kristen Baird Adams
Julie A. and Peter E. Raskind

Ann-Marie Ahern
McCarty, Lebit, Crystal & Liffman Co., L.P.A.

Ian Barrett
Julia Barrett

Lanise Beavers
Anna Brandt

April Miller Boise
Jeff and Lisa Willbrand

Cynthia Emlen Boncella
Gary and Elizabeth Boncella

Jeanette Grasselli Brown
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<td>Avon High School</td>
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